STEP UP SPEAK UP

Robert Spence/David Williams

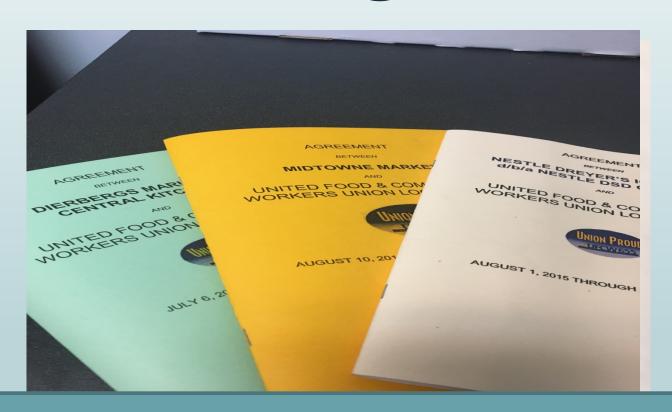
New way of Servicing **Evolution of Stewardship** EMMA (Electronic Membership Management Application) **New Partner Introductions** Management ABC (Active Ballot Club)

New Way of Servicing

Signing up new hires in the store

Introducing new Partners to the Union

How Our Steward's Role Will Change

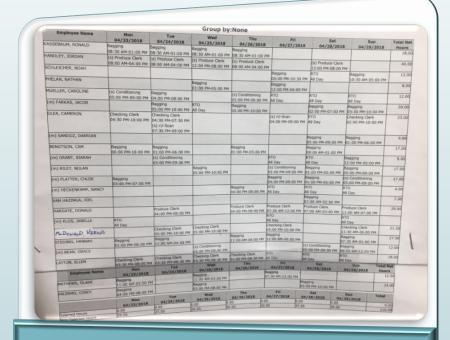


Educating Partners on Rights

How Your Role As a Steward Will Evolve

Keeps your Reps Servicing

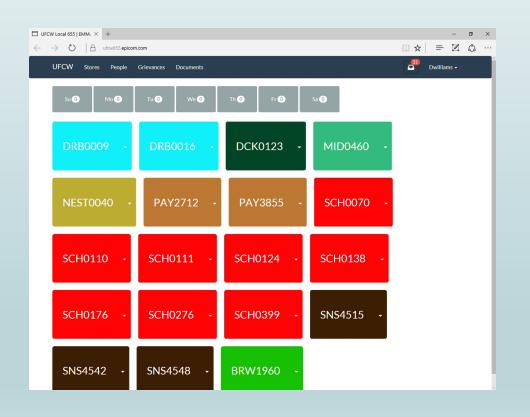
Enforces Contract

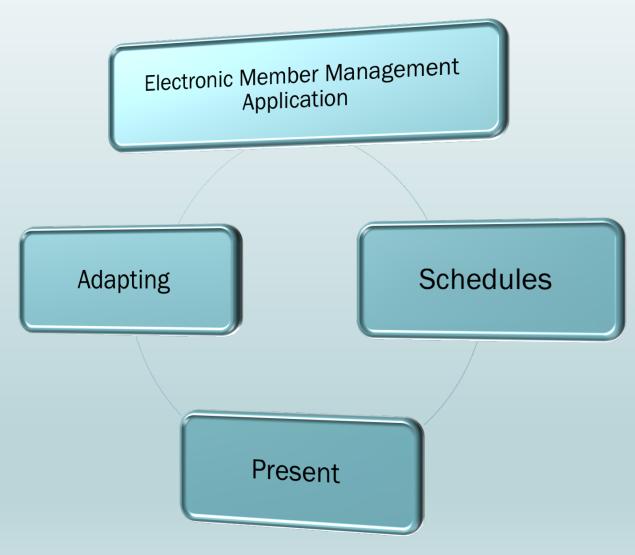


Sending schedules to Reps



EMMA









Unity

Voice in the Workplace

Set the Standard

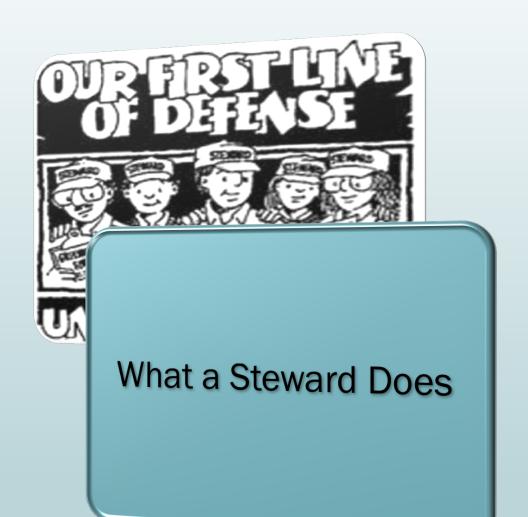


What Our Union Represents

Educate your Partners

Know When to Involve Rep

Enforce the Contract



How Can we Help Them?

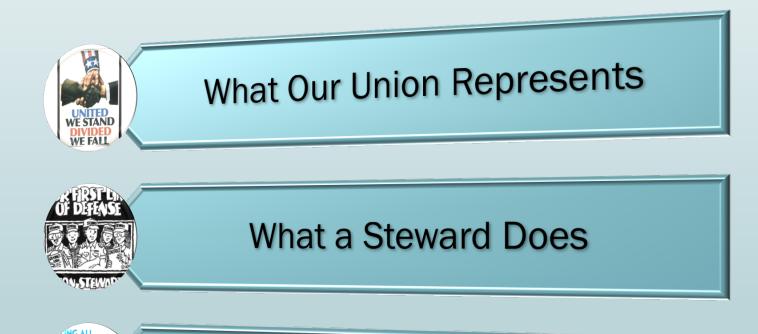
Future Leaders

How Can They Help?



SDC

Find A Place In Their Union



Find a Place in Our Union

Relationship Building

Closed Ended vs. Open Ended Questions

How is your day?

• VS.

What did you do on your off day?

What Makes a Good Relationship?

• Trust

- Mutual Respect
- Welcome Diversity
- Open Communication

Relationship Building

With: Steffi Domike (United Steel Workers)

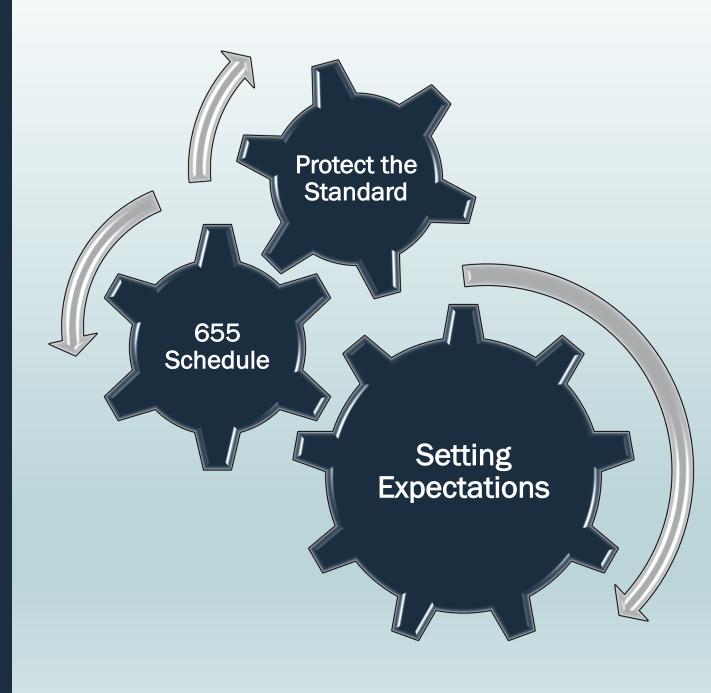


Closed Ended vs. Open Ended Questions

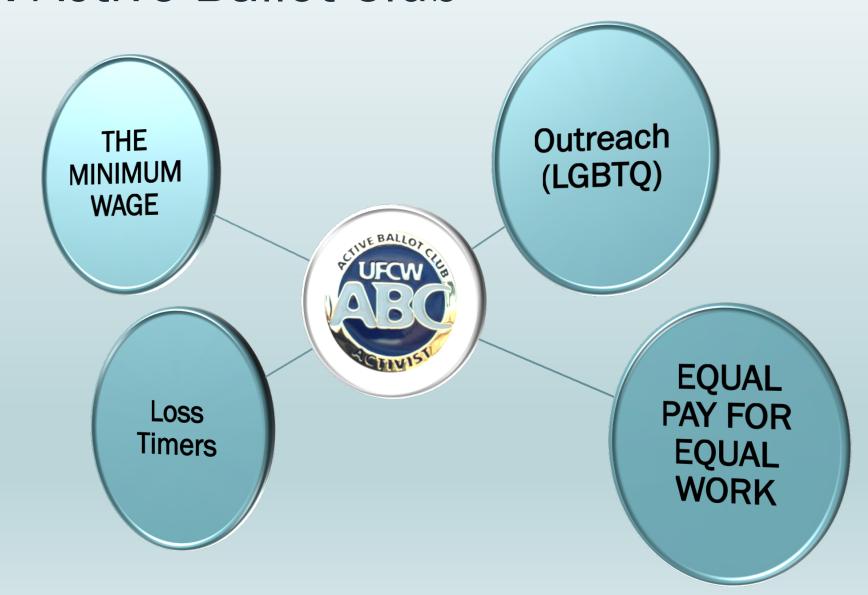
- How is your day?or
- What did you do on your off day?

Management

"As part of the new hire orientation process, the Company will make every effort to advise new employees who the current Stewards are and/or introduce them to Stewards that may be on duty as long as there is minimal disruption to customer service and the needs of the business."



ABC: Active Ballot Club



Bringing It All Together

